

| Product > | Fluticasone with salmeterol | | | | |
|-----------|-----------------------------|--------------|--------------------|------------|-------------------|
| | Phcy Reimbursement | Per Pack Fee | Wholesaler Mark Up | Outer Pack | Supplier Discount |
| < \$4 | 3.00% | \$0.255 | 10.00% | 1.65% | 50.00% |
| < \$150 | 3.00% | \$0.255 | 8.65% | 1.65% | |
| > \$150 | 4.00% | \$0.255 | 3.50% | 0.00% | |

| | Incumbent | New | Incumbent | New |
|------------|---|--|---|---|
| Product | RexAir Aerosol Inhaler 50 mcg with salmeterol 25 mcg 120 dose | Seretide Aerosol Inhaler 50 mcg with salmeterol 25mcg 120 dose | RexAir Aerosol Inhaler 125mcg with salmeterol 25 mcg 120 dose | Seretide Aerosol Inhaler 125 mcg with salmeterol 25mcg 120 dose |
| Pharmacode | 2438941 | 2120194 | 2438968 | 2120208 |

| From 1 November 2019 until 31August 2020 or stocks are depleted (whichever comes first) | | | | |
|---|---------------------|---------------------|---------------------|---------------------|
| Schedule Price | \$14.58 | \$33.74 | \$16.83 | \$44.08 |
| Manufacturer Price | \$14.58 | \$33.74 | \$16.83 | \$44.08 |
| Reimbursed | \$15.27 | \$35.01 | \$17.59 | \$45.66 |
| | (includes pack fee) | (includes pack fee) | (includes pack fee) | (includes pack fee) |
| Phcy Cost ex Wholesale | \$15.84 | \$36.66 | \$18.29 | \$47.89 |
| After Supplier Discount | \$7.92 | \$36.66 | \$9.14 | \$47.89 |
| OP Disc | \$7.79 | \$36.05 | \$8.99 | \$47.10 |
| Profit/Loss | \$7.48 | -\$1.05 | \$8.60 | -\$1.45 |
| | ↑↑↑↑↑ | | ↑↑↑↑↑ | |

Low Cost Medicine = Low Cost Medicine at M/F cost plus 10% , Outer Pack disocunt only apply's

Wholesaler Terms of Trade will apply where applicable